



San Antonio

CONSTRUCTION™

NEWS

The Industry's Newspaper

www.constructionnews.net

(210) 308-5800 ★ P.O. Box 791290 San Antonio TX 78279 ★ 11931 Warfield San Antonio TX 78216 ★ NOV 2007 ★ Vol. 10 ★ No. 11

Protective construction

Visions, past and future



L-R: Dwight Tribby, Joe Yerechko, Eddie Gonzalez, Mike Weatherby, Wolfgang Avery, Bryan Barlow, Jack Glenn and Scott Hoeninghaus



L-R: Louis Martinez and Blas Rivera

The events of 9/11 forever changed the world. More emphasis is being placed these days on preventing terrorism disasters, and a San Antonio company is helping supply custom engineered bullet and blast resistant building materials for constructing safer buildings and protecting occupants.

With roots that go back to 1856 England, **Deansteel Manufacturing Company, Inc.** has matured in the last 50 years from a small sheet metal shop to a production facility that encompasses more than 138,000sf. Equipped with some of the most modern fabricating equipment available, Deansteel's newest division,

BRP, Bullet Resistant Products Division, specializes in security products.

"We are seeing more and more new construction in the government sector specifying bullet and/or blast resistant building materials as a result of the Oklahoma Federal Building bombing and of course 9/11," said **Amber Dean**, executive vice president. "We expect to see steady growth as security concerns continue to be challenged around the world.

"The military is hardening front entrances to nearly all military bases. We are

continued on Page 30

The Guido name is immersed in old-world history, and after 80 years the **Guido Brothers Construction Company** legacy has not wavered from its early beginnings.

From the initial carpentry work that **Louis Guido, Sr.** completed as a young carpenter from Italy in the 1920s, to the present generation of management and craftsmen, Guido has become a name synonymous with preserving history with an eye for quality and the complex.

"We are proud of our past but are focusing on the future and the many interesting projects we have been involved in lately including SeaWorld of Texas, Toyota Distribution Center, medical offices, fabulous residences, and restoration projects," reflected **Maryanne Guido**, CEO.

As Guido celebrates its 80-year anniversary as a construction company and 60-year anniversary of **Guido Lumber Company**, **Cosmo Guido**, chairman of the board, also celebrated his 85th birthday. He shared the story of the family and company...

Cosmo's grandfather, **Casimiro Guido**, traveled to America in the early 1900s from Italy to work in the Pennsylvania coalmines.

"He would make some money and go back to Italy and stay there until the money ran out," Cosmo said. "Then he would come back. On his last trip, which was about 1913, he brought my dad, Louis Guido, with him."

continued on Page 30

From cobwebs to quality

The conversion of a moth-balled "What do we do with it?" building at the corner of Babcock Rd. and Wurzbach into something useful, was the dilemma facing the City of San Antonio in 2005. The answer? Make it into a senior resource center.

The project for **Jamail & Smith Construction** consisted of completely renovating and bringing to code a 45-year-old building that had been removed from service for several years.

Although the ribbon cutting ceremony for the Bob Ross Multi-Service Health and Resource Center was held in April, Jamail & Smith found there was still work to be done in addition to the original renovation.

"Due to maintaining the original budget, additional funds were available to perform work desired by the facility staff to further enhance their services to the seniors of San Antonio," said **Joe Set-**



tlemyer, a manager in the San Antonio Jamail & Smith office. "Final completion is set for early November."

The ribbon cutting ceremony drew guests from Washington, D.C., State of Texas officials, and city officials, as this project is being used as an example for many facilities to follow.

"Jamail & Smith hard bid the project to the City of San Antonio in May 2006 at \$2,332,000," **Settlemyer** continued. "Due to not having performed work for the City of San Antonio, the company underwent a highly scrutinized evaluation process prior to being awarded the project."

Although this was a "hard bid" project, the construction team worked together to make the project a reality. The team consisted of The City of San Antonio: Tom Wendorf, director of Public

continued on Page 30

Covering the Industry's News



San Antonio ★ Austin ★ Dallas/Fort Worth ★ Houston

P.O. Box 791290
San Antonio, Texas 78279-1290

Change Service Requested

PRSR.T.STD.
U.S. POSTAGE
PAID
DALLAS, TX
PERMIT #1451

continued from Page 1 — Protective construction

supplying bullet resistant doors and frames designed to protect against weapons up to and including 50 caliber armor piercing weapons on bases both domestically and abroad."

Deansteel's BRP product line includes custom engineered bullet and blast resistant doors, frames, and windows. This includes flush doors, vision doors, fixed windows, transoms, and operable return fire windows (custom military application).

"Stock bullet resistant doors and frames allowing us to ship immediately to the customer. The blast resistant products include low-level blast resistant doors, frames, and windows that comply with the UFC 4-010-01 DOD (Dept. of Defense) Minimum Antiterrorism Standards for Buildings. These products are rated to 1.0 psi. All of our bullet resistant products have been independently tested to all protection levels set forth by UL-752, NIJ 0108.01, and ASTM F-1233.

"Underwriters Laboratories is also expanding UL-752 to now include 50 caliber military ball and 30 caliber armor piercing weapons."

Deansteel Manufacturing Company first ventured into the sheet metal business in 1856 when Joseph Dean, the great-great uncle of company President John Dean, learned the craft of sheet metal working as an indentured apprentice issued by the Crown of England.

"After completing his apprenticeship, Joseph and his wife immigrated to Texas and set up shop in San Antonio," Amber Dean explained. "His primary business consisted of fabricating common steel household items like pots and pans, rain gutters, and stove pipes to name a few. The Dean name quickly earned a reputation throughout South Central Texas as a mark of quality workmanship."

At the close of World War II, Albert Dean, Jr. returned to San Antonio from his service in the US Navy, and through hard work and determination acquired the old sheet metal shop on South Flores Street started by his great uncle, and founded what is known today as Deansteel Manufacturing Company." -kf

continued from Page 1 — From cobwebs to quality

Works; Art Sosa, city architect; Roger Carrillo, city architect; Pete McKinnon, facility administrator; Chesney-Morales Architects: Richard Morales, principal and Thom Watson, project manager; Jamail & Smith: Joe Settlemeier and Sam Maldonado.

"As with any remodel, the existing structure had its challenges – a non-functioning pool that is now used for water aerobics; outdated interior finishes that now are quite attractive; and the building was generally non-compliant, with regard to ADA regulations which had to be addressed, especially to cater to senior citizen patrons," Settlemeier noted.

"The pool was a murky mess that was cleaned, re-plastered, and made functional, including adding a hydronic lift chair for lowering and raising seniors in and out of the pool."

Slopes for wheelchair access and handrails for walking assistance were other ADA requirements. A small kitchen was installed to serve noon meals for those in the facility. A computer lab was added to give seniors "hands-on" access to new technology and researching on their own.

Major subcontractors included: Air Jireh, Associated Glass, CJ Tile, Consolidated Electric, Intertech Flooring, K.S. Persyn, M&Z Concrete, R. Vasquez, R.L. Chapa, SA Quality Fence, Service Shade Shop, Simplex – Grinnell and Tekton Construction.

Jamail & Smith Construction has since competitively proposed and been awarded a Job Order Contract with the City to provide construction services as needed for the more than 800 facilities they are responsible for. JOC projects have also been completed and some are currently in progress with Bexar County and the University of Texas Health Science Center.

Kent Van Eman is the project general manager for all JOC projects and is supported by Luis Garcia and David Mendoza, project managers; Dan Jones, estimator; Gary Austin and George Summers, superintendents; and Valerie Meade and Angela Belman, administration.

Jamail & Smith Construction was originally a small general contractor founded by **Jim Jamail** in 1982. By the late '90's volume was approx \$6 million. **Greg Smith** came on board with an extensive background in Job Order Contracting. They have since evolved to \$80 million.

The corporate office is in Houston and other offices are located in Austin and Killeen. The presence in San Antonio began with the Regent Care Center San Antonio at Medical Drive – a 134-bed nursing home facility. In 2005, a fully staffed office began operation to support all construction efforts. -kf

continued from Page 1 — Visions, past and future

In Pittsburgh they found the mine had shut down. They inquired and found a mine in Morenci, AZ that was hiring miners.

"Granddad got a job and asked if they had a job for his son, who was a full-fledged carpenter at 15. They gave him a job."

Louis even had his own hand-made tools, which are on display today in the Guido Brothers Construction office lobby. Louis worked in Morenci for several years, even though his father decided to return to Italy.

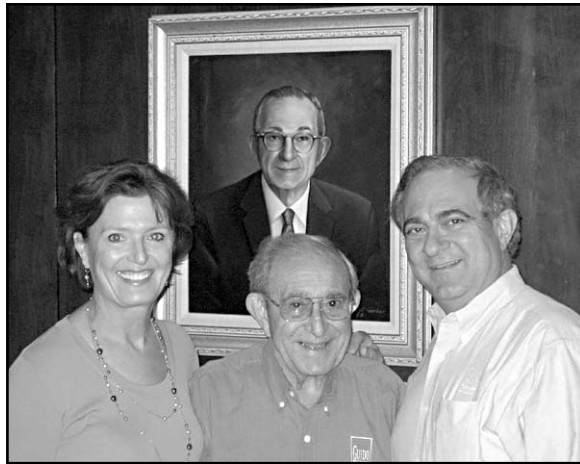
World War I came along and Louis volunteered, although he was not yet a US citizen.

"He ended up in France on Armistice Day and never had to fight in the war," Cosmo continued. "He was discharged and given his citizenship. He came back to Morenci and met and married my mother, **Florence Sirianni**."

When work slowed in Arizona, Louis and Florence moved to San Antonio.

"Dad rented a house on Travis Street, where I was born," Cosmo noted. "Dad worked for Browning as a carpenter. In 1927 he joined forces with Vincent Falbo, a contractor here, and they built the St. Francisco di Paola Italian Church."

After Guido and Falbo ended their business relationship, Guido struck out on his own, and built the San Pedro Playhouse as a general contractor, as well as a number of schools. Cosmo's uncle,



L-R: Maryanne, Cosmo and Tom Guido

Frank Guido, joined Louis in the business in the late '30s. In 1942 Louis and Frank would formally establish Guido Brothers Construction Company.

"I was going to join forces with my dad in the construction company, but he said, 'No, you're going to open a lumber yard. I am tired of buying from all these lumber yards.' Dad had a piece of property near the Italian Church, and that's where we put the lumberyard in 1947. I ran the lumber company from 1947 until about 1953."

Cosmo returned to the construction company and Frank's son, Gino, took over the lumber operations. Later, Cosmo's oldest son, Brazos (now retired), would take the lumber company reins.

Today, Cosmo still comes to the office every day, though his son and daughter-in-law, **Tom** and Maryanne Guido, run the companies. Cosmo still takes time



The pool was adapted for ease of use.

out for wine making, family, and gardening. Cosmo and wife **Antoinette (Toni)** have four children and 12 grandchildren.

When Tom joined the company in 1972 after graduating from Princeton, the company made a gradual transition into historical restoration, including many museums and religious facilities.

"Tom wanted to do interesting, challenging, projects – build great things," Maryanne commented. "He saw this great legacy that had been set before

him and he had a deep love of construction and building. I saw the light in his eyes when he was doing those kinds of projects. We built a name for ourselves with our ability to solve complex problems."

Maryanne joined the company 15 years ago, and has worn many hats in both the construction and lumber companies. Today Guido employs about 120, and plans to maintain a controlled growth. -kf

DID YOU KNOW...
 ...National provides World Class Service in over 70 locations nationwide

NATIONAL RENT-A-FENCE
 800-352-5675
 rentnational.com

Call today for Rent-A-Fence, Portable Restrooms and Mobile Storage Containers! 800-352-5675 • rentnational.com

NATIONAL CONSTRUCTION RENTALS
 Since 1962

#1 in SAFETY!

HOWELL CRANE & RIGGING, INC.

AUDIE HOWELL
 Vice President

PHONE (210) 661-8285
 FAX (210) 661-7683
 MOBILE (210) 862-5301
 1-800-438-9814
 HOME (210) 649-3726
 email: howellcrane@cs.com

24-HOUR SERVICE
 CRANES 15 TO 500 TON
 P.O. BOX 200576
 SAN ANTONIO, TEXAS 78220

DAN CORRIGAN
 Insurance Agency, Inc.

Insurance and Bonds

103 Biltmore #200
 San Antonio, Texas 78213
 (210) 375-2121
 Fax (210) 377-2201
 dan@corriganins.com